



FG E/01/23

Sales Executive UK & Ireland Trade



Location Shared Service Centre
52 Doogary Road
Doogary
Omagh BT99 0BQ

Salary TBC

Closing Date 2nd April 2023



The **Foyle Food Group** requires a Sales Executive to join the UK & Ireland Trade Team, to be based at our Shared Service Centre located on the Foyle Omagh site, on the outskirts of Omagh Co Tyrone Northern Ireland. This is an exciting opportunity to join one of most progressive beef processing groups in the UK and Ireland.

The successful candidate will be responsible for developing and managing existing customer accounts to their full potential, identifying new business opportunities through proactive outbound communication, creating, and managing the sales pipeline from initial call to close, and continually updating and developing personal knowledge of the products and the market.

Essential Criteria

- Previous Sales / Commercial experience
- 3rd level education qualification or equivalent in Business / Food related studies
- Proficient I.T. Skills
- Demonstrate excellent communication, problem solving and organisational skills
- Proven ability to work on own initiative and as part of a team
- Accuracy in recording information and attention to detail
- Excellent negotiation skills
- Good team player who is flexible and reliable in their approach

Desirable Criteria

- Previous Sales experience
- Knowledge of the red meat processing industry
- Supply chain experience

The Company reserve the right to adjust the criteria to facilitate shortlisting. Closing date for the receipt of applications / CV's is Sunday 2nd April 2023.

For an application form, please apply to:

The Monitoring Officer

Foyle Food Group

Shared Service Centre, Foyle Omagh, 52 Doogary Road

Omagh, Co Tyrone, Northern Ireland BY79 0BQ

T +44 (0) 2882243201

Email: recruitment@foylefoodgroup.com

Passion. Quality. Respect. Success

foylefoodgroup.com

Foyle Food Group is committed to equality of opportunity and welcomes applications from all sections of the community